

UNITED STATES DISTRICT COURT
WESTERN DISTRICT OF WASHINGTON
AT SEATTLE

ORBRIDGE LLC,

Plaintiff,

Case No. C20-6259-BJR

V.

SAFARI LEGACY INC., *et. al.*,

Defendants.

ORDER REGARDING SETTLEMENT CONFERENCE

This case has been referred for a settlement conference before the Honorable Michelle L. Johnson, United States Magistrate Judge. (Dkt. # 66.)

Accordingly, IT IS HEREBY ORDERED:

A. Participation of Parties

All parties and their counsel are hereby DIRECTED to appear on:

May 5, 2022 at 9:30 a.m.

**United States District Courthouse
700 Stewart St. 12th floor - Courtroom 12A
Seattle, WA 98101**

All parties, representatives with full and complete settlement authority and lead counsel are required to personally attend the conference. An insured party shall appear by a representative of the insurer who is authorized to negotiate, and who has authority to settle the

1 matter. An uninsured corporate party shall appear by a representative authorized to negotiate,
2 and who has authority to settle the matter. If there are other parties necessary to settle the case,
3 counsel must arrange for their attendance. Any counsel appearing without authority to negotiate
4 may result in an award to the other parties of their costs and fees incurred for the conference, or
5 other sanctions.

6 **The Settlement Conference is scheduled to start at 9:30 a.m.** Personal attendance is
7 required for the entire duration of the settlement conference.

8 **B. Format**

9 Consideration of settlement is a serious matter that requires thorough preparation prior to
10 the Settlement Conference. Set forth below are the procedures the Court requires the parties to
11 follow and the procedures the Court will employ in conducting the Conference.

12 **1. Pre-Settlement Conference Exchange of Demand and Offer**

13 A settlement conference is more likely to be productive if, before the conference, the
14 parties exchange written settlement proposals. Accordingly, one week prior to the Settlement
15 Conference (**on or before April 28, 2022**), plaintiff's counsel shall submit a written settlement
16 demand to defense counsel, including an itemization of damages claimed and the method by
17 which they were calculated, as well as any request for non-monetary relief, with a brief
18 explanation of why such settlement demand is appropriate. No later than three days prior to the
19 Settlement Conference (**on or before May 2, 2022**) defense counsel shall submit a written
20 response to plaintiff's counsel stating the defense settlement position and counteroffer. If the
21 defendant intends to respond to the demand by offering nothing, that shall be expressly stated
22 and the response will include an explanation of that position. This correspondence between the
23 parties shall be included with the confidential letters submitted to the Court. Failure to comply

1 with the requirements of this paragraph may result in the postponement of the Settlement
2 Conference.

3 **2. Submission of Confidential Settlement Letters**

4 Each party shall submit a confidential letter no later than two days prior to the Settlement
5 Conference (**on or before noon on May 3, 2022**). Do not file copies of these letters on the Court
6 docket and do not serve these letters on the opposing party. The letter shall include the case
7 number and case name and shall be emailed to Judge Peterson at: Tim_Farrell@wawd.uscourts.gov. The email subject line shall read: “Confidential [name of party] v. [name of
8 party], case number, [Plaintiff’s/Defendant’s] Settlement Letter.” Do not mail hard copies of the
9 letter to Chambers.

11 The confidential settlement letters shall not exceed **ten (10) pages** in length and shall set
12 forth the following:

- 13 • The name and title of the client who will be present throughout the conference
14 and who will be authorized to enter into a settlement agreement, and the
names and titles of any other persons who will attend the conference;
- 15 • A brief analysis of the key issues involved in the litigation, including the
16 party’s claims and defenses and the applicable statutory or other bases upon
which the claims or defenses are based;
- 17 • A candid description of the strongest and weakest points in **each** party’s case,
18 both legal and factual (key exhibits, expert reports, or extracts of deposition
transcripts may be attached);
- 19 • Itemization of damages, fees, and costs to date, and an estimated amount of
20 fees, time, and costs to be expended through the conclusion of trial;
- 21 • Reference (by docket number) to any pending dispositive or other motions
22 that would have significant effect on settlement for the Court to review prior
to the conference;
- 23 • A history of past settlement discussions, including as an attachment the
demand/offer letters set forth in paragraph B1;

- The major obstacles to settlement as perceived by each party; and
- A settlement proposal the party believes to be fair.

Failure to submit a Confidential Settlement Letter will result in the rescheduling or cancellation of the Settlement Conference.

3. Confidentiality

The Court expects the parties to address each other with courtesy and respect. The parties and counsel are encouraged to advise the Court of their pronouns, and may do so by including their pronouns in signature lines, or advising the in-court deputy clerk before the Settlement Conference begins either in writing or in person. Parties are encouraged to be frank and open in their discussions. As a result, statements made by any party during the Settlement Conference are not to be used in discovery or for any other purpose, and will not be admissible at trial. LCR 39.1; Fed. R. Evid. 408(a). Any documents submitted for the Settlement Conference will be maintained in Chambers and will be destroyed after the Conference.

4. Settlement Conference Format and Requirements for Virtual Conferences

The Court will generally use a mediation format that consists of a joint session with an opening discussion by the Court. Opening statements by the parties are discouraged. Thereafter, there will be private caucusing by the Court with each of the parties. The Court expects both the lawyers and the party representatives to be fully prepared to participate. The Court encourages all parties to keep an open mind in order to re-assess their previous positions and to consider creative means for resolving the dispute.

The parties may request a virtual settlement conference via Zoom, but not a hybrid. The Court will consider such requests on a case-by-case basis and will only grant such requests upon a showing of good cause. The parties must advise the Court of the requested format at least two

1 weeks before the Settlement Conference.

2 **5. Settlement Agreement**

3 In anticipation of a settlement, the parties shall bring to the Settlement Conference an
4 electronic copy of a draft settlement agreement in a form acceptable to them for signature by all
5 parties. If necessary, the Court may summarize the key terms of the agreement on the record. If
6 settlement is agreed, it is the responsibility of all counsel to immediately report the settlement to
7 the District Court as well as to timely memorialize the settlement.

8 Dated this 29th day of March, 2022.

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10 MICHELLE L. PETERSON
11 United States Magistrate Judge

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